RECEIVE

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**ALL ABOUT YOU**

*What 5-10 moments have marked your life?*

Answer

*What are your biggest accomplishments?*

Answer

*What have you studied/learned?*

Answer

*What do you know how to do REALLY well?*

Answer

*What are you a natural at?*

Answer

*How do people see you?*

Answer

*What do people love about you?*

Answer

*What do you stand for? What do you stand against?*

Answer

*What about your industry could be better that you are doing differently?*

Answer

*Why are YOU the right person for them?*

Answer

*What are you bringing to the table that other people aren't?*

Answer

*What 5-10 processes have you developed in your business to serve your clients better?*

Process:

Benefit to the client:

Process:

Benefit to the client:

Process:

Benefit to the client:

Process:

Benefit to the client:

Process:

Benefit to the client:

Process:

Benefit to the client:

Process:

Benefit to the client: